







# **SKYWAY36**

AN OSAGE NATION PROJECT

### WHO AM I?

- ❖ 12 years army aviation
  - Groundcrew and Air Ops
  - ❖ Fixed- and rotary-wing pilot
  - ❖ Aviation technologist
- 10 years civilian government
  - Cybersecurity
  - Human Factors / User Experience
  - Civic Technologist



#### WHO ARE WE?

- ❖ Skyway36 is a project of the Osage Nation
  - Technology innovation zone
  - Droneport
  - ❖ And who knows what is next...
- Osage Nation is a federally recognized tribe
  - ❖ 20,000+ members across the globe
  - Headquartered in Pawhuska, Oklahoma





### **WHAT WE DO**

- Selective leasing
- Public-private partnerships
- Public-public partnerships
- ❖ Host for research & development
- Host for grant opportunities



## **HOW WE DO IT**

- Holistic ecosystem
- Interdependent neighbors
- Tax-lowering opportunities
- Funding opportunities



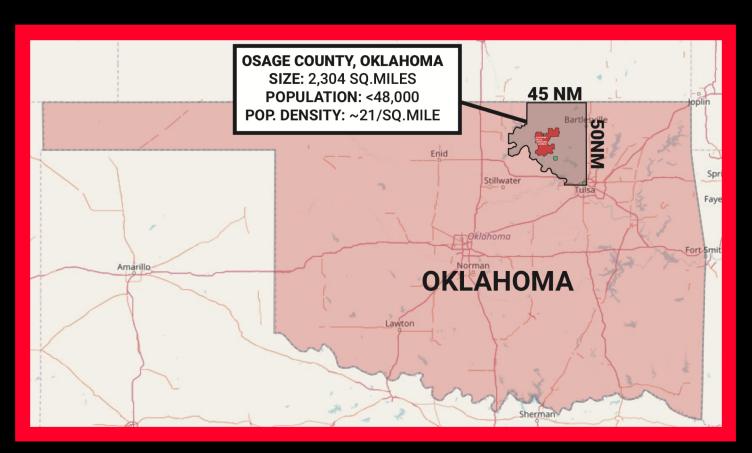
# WHAT WE OFFER

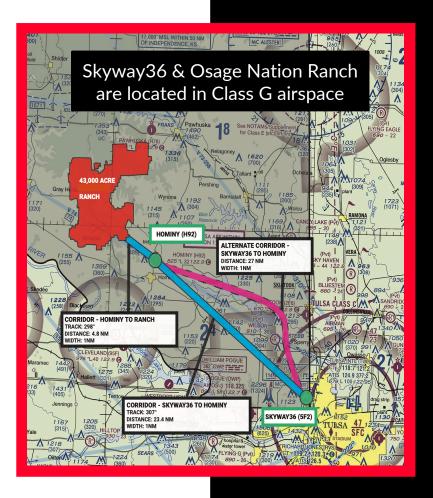
- Droneport
- Large outdoor flight area
- Large indoor flight area
- ❖ Other real estate close by...



# **LOCATION**

RETHINKING THE USE OF EXISTING ASSETS





# **OSAGE COUNTY, OK**

RETHINKING THE USE OF EXISTING ASSETS

#### **OSAGE NATION**

- Tribal Sovereignty
- 2,300 sq mi minerals reservation
- Vast majority in Class G airspace
- Various business benefits

#### **OSAGE NATION RANCH**

- ~43,000 contiguous acres
- **⋄** ~1,100+ oil wells
- Countless other O&G assets
- Handful of occupants



#### **INNOVATION ZONE**

RETHINKING THE USE OF EXISTING ASSETS

#### **SKYWAY36**

- ♦ 400+ contiguous acres
- ♦ 80,000+ sqft. office space
- ❖ 3,000' x 40' paved runway
- 45-acre flex industrial space

#### **OSAGE HOTEL & CASINO**

- Opened in August 2018
- ❖ 141 rooms
- Conference & event center
- Restaurants & artisan brewery

### **BIG PICTURE**

- Centrally located within the United States
- ❖ ~300 flyable days a year with distinct seasons
- ❖ Variable geography and infrastructure
- Excellent transportation links
- Large, existing aerospace workforce
- Low-cost of living and doing business
- University hiring available from respected graduate-level UAS and Cyber programs



# **GOALS & VALUES RECAP**

#### Create a technology innovation zone by:

- Inviting tech business and academia as tenants to develop an on-site ecosystem
- Encouraging on-site tech entrepreneurship by offering workspace and high-value tools
- Using above goals to increase new tech jobs
- Social responsibility goal to enhance local area through economic growth



### **LAST 5 YEARS**

- Feasability study completed
- Identified knowledgable advisors
- Project team deep dive
- Competitive analysis
- Master plan completed
- Business plan completed
- Carry out master plan



### **NEXT 5 YEARS?**

#### Continue growth by:

- Identifying suitable tenants
- Continuing existing partnerships
- Push innovation boundaries
- Never stop learning!







